TERMS OF REFERENCE (TOR)
Training on Livestock Development For DBN, PFIs, and Impact Credit Guarantee

1. Background

Development Bank of Nigeria (DBN) seeks to enhance the capacity of its staff, Participating Financial Institutions (PFIs), and Impact Credit Guarantee in the field of livestock development. This initiative aligns with DBN's commitment to strengthening financial and technical support for the agriculture sector, particularly in livestock production. To achieve this, DBN is seeking the services of an experienced consulting firm to design and deliver a comprehensive training program on livestock development.

2. Objective

The objective of this consultancy is to enhance the knowledge and technical capacity of DBN staff, PFIs, and Impact Credit Guarantee in livestock development to:

- Identify and properly appraise profitable Livestock MSME businesses.
- Better recognize risk profiles of the MSME businesses in the sector and adequately mitigate same.
- Increase capacity to finance budding business within the livestock sub-sectors.
- Provide a high-level scope in the development of differentiated products that will support uptake of the DBN LPRES funding for thematic areas such as gender and green.
- Provide highlights in leveraging new product proposition to bundle loan, credit guarantees and capacity building to MSMEs within the Livestock value chain.
- Provide strategies and insights to increase efficiency of MSME Livestock portfolios (Lower NPLs etc.) amongst others through:
    - Sustainable livestock farming practices
    - Livestock value chain financing
    - Risk management and mitigation strategies in livestock investments
    - Policies and regulations governing livestock development

3. Scope of Work

The consulting firm will be responsible for the following tasks:

- Conduct baseline value chain analysis and address livestock financing gaps. .
- Develop a training curriculum tailored to the needs of DBN, PFIs, and Impact Credit Guarantee.
- Deliver interactive training sessions, including case studies and best practices.
- Provide post-training support, including resource materials and mentorship.
- Develop an evaluation framework to assess the impact of the training.

4. Deliverables

The consultant is expected to deliver the following outputs:

- Training needs assessment report.
- Training curriculum and materials.
- Training sessions delivered.
- Post-training report.

5. Duration and Location

The training will be for a period of 2 days, starting from 14th April 2025 , and closing on 15th April 2025. The training sessions will be conducted in Lagos, Nigeria.

6. Qualification and Experience

The ideal firm should have:

- At least 10 years of experience in livestock development.
- Possess extensive knowledge of livestock financing including but not limited to Loan structuring, sector-specific lending, climate risks and resilience planning, asset-based lending products, supply chain and market linkages, climate adaptation will be required.
- Demonstrated sound knowledge of applying credit guarantee tools to de-risk MSME credit portfolio within the Agric sector and livestock value chain.
- Demonstrated knowledge of climate smart Agriculture.
- Experience conducting capacity-building trainings in the financial sector.
- Strong understanding of livestock value chain financing and risk management.
- Must present evidence of similar trainings done and list of partner organizations they have worked with.

7. Application Procedure

Interested applicants would have to apply, submitting the following documents:

- A detailed CVs of personnel highlighting relevant experience.
- A technical proposal outlining the approach to the training.
- A financial proposal indicating consultancy fees.
- A detailed company profile with CAC registration and Tax clearance certificate.

The deadline for the submission of proposals is set for one week period, commencing on date 9th April 2025 , and closing on 15th April 2025 by 12pm noon. Any requests for clarification should be directed to the Project Implementation Unit (PIU) at piu@devbankng.com from 11th to 13th April 2025. All proposals must be submitted via email to piu@devbankng.com, with a copy sent to audit@devbankng.com